Left Coast Engineering

a dba of Park-Tours, Inc. 810 S. Escondido Blvd. Escondido, CA 92025 http://Left.Coast.Engineering

CAPABILITIES:

- Custom Product Design
- Audio
- Digital Design
- Firmware/Software
- Fluidics
- Intellectual Property
- Machine Learning
- PCB Design
- Power Supplies
- RF/Wireless
- Sensors
- Redesigns for supply chain parts availability
- Rapid Prototyping
- Reverse Engineering
- SWaP Design

PATENTS: Founder is inventor on 20+ issued patents.



Company Designators

DUNS: 157648077 SAM/UEI: KJSDS7MWALV5 CAGE: 706Z6

NAICS:

334220	334412	334418
334513	334515	334516
425110	511210	518210
519190	541330	541420
541511	541512	541690
541715		

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Left Coast Engineering (LCE) is a full-service, custom product design company focused on electronics and research & development (R&D). LCE has supported more than 250 designs from concept to production-ready, which includes: product definition, certification testing, production test, and validation/verification.

Differentiators:

- Intellectual property development, protection, expert witness resources
- DCAA-approved accounting system
- NIST 800-171 compliant.
- JCP-approved for DOD file access
- Eligible for Sole Source Direct Awards, SBA-Certified WOSB/EDWOSB
- SDB Small Disadvantaged Business, self-certified in SAM
- Founded in 1999

PAST PERFORMANCE AND CONTRACT VEHICLES:

2023- US Present	S AIR FORCE SBIR PHII FA8649-22-9-9006 Sub: Handheld Fuel Quality Monitoring System	\$774,975 Ongoing T&M
2022- NA 2023	AVWAR/NAVAIR SBIR N68335-22-C-0219 Positioning Using Magnetic Anomalies Correlation	\$140,000 n of Earth
2021- Ro Present	botics ML for Commercial Food Service Full product design on multiple products	\$1,300,000+ Ongoing T&M
2019- NS 2023	SWC Corona N64267-19-C-0026 Fluidics System for FTIR in Metrology/Calibration	\$830,420 Labs
2019- Co 2022	ommercial Robotics Floor Cleaners Full redesign of docking stations, due to supply ch	\$1,123,200 nain issues
2018- SE Present	EAPORT-NXG MAC Awardee, Prime and Team Member	
2016- SS Present	SC PAC/NIWC N66001-16-D-0443 SAIC Team for Cybersecurity HW Prototyping, Reverse Engineering, IC Design	\$180,000,000
2016- SS 2021	SC PAC/NIWC N66001-16-D-0068/0069 SAIC and G2 Systems Team for RF Comms HW Prototyping, IC Integration Design	\$26,700,000
2014- Ne Present	euroEM – Commercial/Medical Portable TEMT and LADD devices Hardware, Firmware, Mechanical, Digital, PCB, R	\$480,000+ Ongoing T&M F, Power
2008- Co 2020	ommercial – under NDA Wireless Subterranean Soil Monitor Hardware, Firmware, Software, Digital, PCB, Pow	\$1,637,000 ver, RF, Sensor
2005- DO Present	DD (3rd tier sub) PRU Position Reporting Unit devices-GPS Wirele HW design: Digital, PCB, Power, RF, Sensors	\$326,000+ ss Modem
2014- Co Present	ommercial – under NDA Cable replacement Products for Smart Home	\$585,000+
2020- Co Present	ommercial – under NDA Electric Tankless water heater with internet conne	\$375,000+ ectivity

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<u>Military and Government</u>: As a prime and 2nd-tier contractor, LCE has supported more than 40 electronic designs that are used in highly classified systems for multiple agencies. With a proven track record of solving intricate, difficult, high-tech R&D challenges, LCE is able to consistently provide innovative solutions for its customers. Projects range from several months to several years; highlights include:

- **Positioning Using Magnetic Anomalies Correlation of Earth (PUMACE)** defined a locationdetermination algorithm able to provide location accuracy at a much finer scale than magnetic data variation; technology is a navigation alternative in the absence of GPS. *Challenge – overcoming widely accepted industry standards from the last 40 years with an alternate approach that provides better results.*
- GPS (Global Positioning System) Location-Aware Wireless Modem small, standalone, for field deployment including satellite and Local Area Network communications. Challenge – interference between different on-board radios and tricky thermal issues.
- **High Powered DC-DC Ruggedized Radio Power Supply** Designed and certified the electronics for vehicular deployment. Challenge creating a robust input circuit capable of performing circuit-breaker type functionality while not responding to transients seen from the typical "dirty" power sources.
- Precision DC-DC Rackmount UUV Power Supply Very tight tolerance power supply for tethered UUV without remote voltage sense. Challenge tight tolerance needed to keep UUV voltage the same regardless of current load over long tether.
- Automated Fluidics System Designed and delivered complete custom units to support Navy MetCal labs, encapsulating sequences to maintain simple operation of a complex system. Challenge design of simple UI that is easy to operate plus allows configuration through a simple programming interface.

<u>Commercial</u>: LCE has supported hundreds of product designs into manufacturing for a broad range of categories. As each new set of requirements arises, the LCE team uses their extensive background to find the optimal, most effective way to get the job done.

- **Portable TEMT Device** Designed and built wearable units for a study on the use of RF in the treatment of Alzheimer's Disease. Despite limited requirements, created electrical and interface specs, exceeding specifications. Phase I clinical trials with positive preliminary efficacy results; currently Phase II development.
- Electric Tankless Water Heater Developed next generation water heaters with advanced functionality including self-diagnostics and remote control/monitoring. Created product industrial design, electronics partitioning, breakthrough flow sensing, firmware control, user interface, back-end server, phone app. Created unique design elements carried through the marketing of the product and implemented an intellectual property strategy with patent applications currently in pursuit.
- Wireless Connectivity for Smart Home Appliances Provided low-cost hardware products that provide connectivity for various smart home devices. Management of supply chain issues over the course of 5 years of production of more than 2 million devices.
- **Dynamic Energy-Reduction Devices** An array of power-consuming devices that dynamically reduce power in response to a Flex Alert or other external request for power consumption reduction
- Wireless Subterranean Soil Monitor Designed system, product architecture & partitioning, complete hardware implementation, antenna design, networking protocol, embedded firmware, irrigation control, & all production test & configuration for multiple product generations. Dynamic mesh networking adapts to environmental/configurational changes, monitors network health while providing soil monitoring functions, uses dual-band radio to overcome the challenges of harsh underground, wet, and dry RF environments with primarily battery-driven components. Enhanced product through 4 generations for SWaP reduction and increased range.
 - Overcame design and performance challenges of variable conditions of probe environment (very dry to completely submerged in water) and difficult underground requirements with specific antenna and protocol design.
 - Increased communications range by 72% over initial specifications.